

Jason King

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Summary

Resourceful problem solver bridging the disparity between visions and actuality. Building business through client relations, and growing through new ideas.

Skills and Achievements

- Entrepreneurial skills resulting in new business development.
- Goal-oriented individual with strong leadership capabilities.
- Organized, highly motivated, and detail oriented with strong problem solving abilities.
- Ability to work in unison with team or independently.
- Strong verbal and written communication skills.
- Design and build content-based websites with e-commerce platforms.
- Photography with post processing using Photoshop and Lightroom.
- Effectively able to train new team members.

Project Coordination

- Vendor communication and negotiation including international manufacturers.
- Successfully established and implemented project standards resulting in increased productivity.
- Procured and managed company material and equipment needs resulting in cost savings and increased revenue.
- Formulated, wrote, and implemented new employee training materials.

Management

- Directed complex projects from concept to completion.
 - Successfully refined and implemented new projects.
 - Trained, supervised, and evaluated staff.
 - Created work objectives resulting in multilateral staff achievements.
 - Managed intern employees helping to develop required career skills.
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Employment

TruNorth Products, LLC	Washington, MI	<i>2013 - Present</i>
<ul style="list-style-type: none">• Building new business and revenue streams through market and product research.• Product development, design, and manufacturing.• International vendor and manufacturer relations.• Build content and retail-oriented websites.		
Raymond J. Donnelly & Associates, Inc.	Troy, MI	<i>2000 - 2017</i>
<ul style="list-style-type: none">• Project Coordinator developed and designed engineering and land survey drawings.• Established new business through client relations.• Managed large design projects from concept to completion.• Implemented new strategies and procedues resulting in cost/time savings.		